

Subhasish Dugar

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EDUCATION

UNIVERSITY OF ARIZONA - Ph.D. (Economics) – August 2006

Dissertation: Essays on Experimental Coordination Games

Committee: Martin Dufwenberg (Chair), James Cox, Amnon Rapoport, David Reiley, and Stanley Reynolds

UNIVERSITY OF ARIZONA - M.A. (Economics) – May 2002

JAWAHARLAL NEHRU UNIVERSITY, NEW DELHI, INDIA - M.A. (Economics) – May 1998

CALCUTTA UNIVERSITY, CALCUTTA, INDIA - B.Sc. (Economics) – July 1996

PUBLICATIONS / MANUSCRIPTS UNDER REVIEW

Dugar, Subhasish, Sorensen Todd, 2006, "Hassle Costs, Price-Matching Guarantees and Competition", Forthcoming in *Review of Industrial Organization*, (Dissertation chapter 2).

Dugar, Subhasish, 2006, "Do Price-Matching Guarantees Facilitate Tacit Collusion? An Experimental Study", Revise and resubmit in *Review of Industrial Organization*, (Dissertation chapter 1).

Rapoport, Amnon, Kugler, Tamar, Dugar, Subhasish, and Gisches, Eyran, 2006, "Choice of Routes in Congested Traffic Networks: Experimental Tests of the Braess Paradox", Revise and resubmit in *Games and Economic Behavior*, (Dissertation chapter 3).

Rapoport, Amnon, Kugler, Tamar, Dugar, Subhasish, and Gisches, Eyran, 2006, "Braess Paradox in the Laboratory: An Experimental Study of Route Choice in Traffic Networks with Asymmetric Costs", Forthcoming in the book: *Decision Modeling and Behavior in Uncertain and Complex Environments*, Springer.

Dugar, Subhasish, 2006, "Bad is Stronger than Good: The Asymmetrical Effects of Positive and Negative Performance Feedbacks on Large-Group Coordination Problem in the Laboratory", Under review in *American Economic Review*, (Dissertation chapter 4).

Dugar, Subhasish, 2006, "Non-monetary Sanction and Behavior in Experimental Coordination Game", Under review in *Journal of Economic Behavior and Organization*.

WORK IN PROGRESS

Dugar, Subhasish, 2006, "A Competitive Theory of Low-Price Guarantees", (Manuscript development).

Dugar, Subhasish, 2006, "Haggling - Collusion or Coordination? A Theoretical Study of Buyer specific Discounts", (Manuscript development).

Dugar, Subhasish, 2006, "Forward Induction in a Backward Induction Game: An Experimental Investigation".

Dugar, Subhasish, 2006, "Asymmetry Between Non-monetary Punishment and Reward: Evidence from the laboratory Public Good Games".

Dugar, Subhasish, 2006, "Evolution of Focal Points in Symmetric and Asymmetric Coordination Games".

Dugar, Subhasish, Sorensen, Todd, and Dasgupta, Utteeyo, 2006, "Evaluating the Efficacy of Between and within Designs in Experimental Market Games".

Dugar, Subhasish, and Reynolds, Stanley, 2006, "Dynamic Price Competition among Capacity Constrained Service Providers".

CONFERENCE PRESENTATIONS

2006 September - North American Regional ESA Meeting, Tucson, Arizona

Presented: *"The Asymmetrical Effects of Positive and Negative Performance Feedbacks on Large-Group Coordination Problem in the Laboratory"*

2006 May - California State University, Bakersfield (*Invited*)

Presented: *"Do Price-Matching Guarantees Facilitate Tacit Collusion? An Experimental Study"*

2006 March - Bank of America Head Quarters, Charlotte (*Invited*)

2006 March - University of Melbourne, Australia (*Invited*)

Presented: *"The Asymmetrical Effects of Positive and Negative Performance Feedbacks on Large-Group Coordination Problem in the Laboratory"*

2006 February - Hong Kong University of Science & Technology, Hong Kong (*Invited*)

Presented: *"The Asymmetrical Effects of Positive and Negative Performance Feedbacks on Large-Group Coordination Problem in the Laboratory"*

2006 February - University of Texas at Dallas, (*Invited*)

Presented: *"Do Price-Matching Guarantees Facilitate Tacit Collusion? An Experimental Study"*

2005 November - Southern Economic Association Annual Meeting, Washington D. C.

Presented: *"Do Price-Matching Guarantees Facilitate Tacit Collusion? An Experimental Study"*

2005 September - North American Regional ESA Meeting, Tucson, Arizona
Presented: *"The Asymmetrical Effects of Positive and Negative Performance Feedbacks on Large-Group Coordination Problem in the Laboratory"*

2005 June - International ESA Meetings, Montreal, Canada
Presented: *"The Asymmetrical Effects of Positive and Negative Performance Feedbacks on Large-Group Coordination Problem in the Laboratory"*
Presented: *"Do Price-Matching Guarantees Facilitate Tacit Collusion? An Experimental Study"*
Presented: *"Choice of Routes in Congested Traffic Networks: Experimental Tests of the Braess Paradox"*

2004 November - North American Regional ESA Meeting, Tucson, Arizona
Presented: *"Do Price-Matching Guarantees Facilitate Tacit Collusion? An Experimental Study"*

2003 November - North American Regional ESA Meeting, Tucson, Arizona
Presented: *"Do Price-Matching Guarantees Facilitate Tacit Collusion? An Experimental Study"*

HONORS & AWARDS

2006 - Graduate Registration Scholarship, University of Arizona

2005 - William Green Scholarship, University of Arizona

2005 - George Coleman Scholarship, University of Arizona

2003, 2005 - Research Grant from the Economic Science Laboratory, University of Arizona

2003 - George Coleman Scholarship for the First Prize in Second Year Paper Competition

1996, 1997 - Ford Foundation Scholarship, Jawaharlal Nehru University, CSDILE

2005 - Conference support for Southern Economic Association Meeting, Washington D.C.

2006 - Conference support for American Economic Association Meeting, Boston

TEACHING EXPERIENCE

COURSES TAUGHT:

Econ 452 - Economics of Information, Summer 2006

Econ 460 - Industrial Organization, Summer 2004

Econ 300 - Microeconomics Theory, Summer 2003, 2004, 2006

Econ 332 - Intermediate Macroeconomics, Fall 2003

Econ 442 - International Macroeconomics, Summer 2003, 2004

T.A. ASSIGNMENTS:

Econ 200 - Principle of Economics, 2002, 2003, 2004, 2005, and 2006

DESIRED TEACHING FIELDS

UNDERGRADUATE:

Industrial Organization, Intermediate Microeconomics, Experimental Economics, Economics of Strategy, Principles of Economics, Intermediate Macroeconomics, Economics of Information, Game Theory, Managerial Economics

GRADUATE:

Microeconomics, Experimental Economics, Behavioral Game Theory, Game Theory

PROFESSIONAL SERVICE

Referee for *American Economic Review*, *Experimental Economics*

OTHER INFORMATION

Affiliations: American Economic Association, Economic Science Association

Languages: English, Hindi and Bengali

Citizenship: Indian (F-1)

REFERENCES

Martin Dufwenberg, (Chair), Department of Economics, University of Arizona
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James C. Cox, Andrew Young School of Policy Studies, Georgia State University
Phone: (404) 651-1888, E-mail: jccox@gsu.edu

Amnon Rapoport, Department of Management & Policy, University of Arizona
Phone: (520) 621-9325, E-Mail: amnon@u.arizona.edu

David H. Reiley, Department of Economics, University of Arizona
Phone: (520) 626-6238, E-mail: reiley@eller.arizona.edu

John Drabicki (Teaching reference), Department of Economics, University of Arizona,
Phone: (520) 621-4221, E-Mail: jdrabicki@eller.arizona.edu